

# Investor Presentation

2Q 2025

**The world's**  
Leading manufacturer of woven carpets



# Disclaimer

This presentation contains certain forward-looking statements. A forward-looking statement is any statement that does not relate to historical facts and events, and can be identified by the use of such words and phrases as “according to estimates”, “aims”, “anticipates”, “assumes”, “believes”, “could”, “estimates”, “expects”, “forecasts”, “intends”, “is of the opinion”, “may”, “plans”, “potential”, “predicts”, “projects”, “should”, “to the knowledge of”, “will”, “would” or, in each case their negatives or other similar expressions, which are intended to identify a statement as forward-looking. This applies, in particular, to statements containing information on future financial results, plans, or expectations regarding business and management, future growth or profitability and general economic and regulatory conditions and other matters affecting the Company.

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# Financial Highlights

## 2Q 2025

Revenue

EGP **6.2B**

+7% YoY

Gross Profit

EGP **0.7B**

+3% YoY

GPM 11.7% (-0.5 pts)

EBITDA

EGP **0.8B**

-2% YoY

Margin 13.0% (-1.2 pts)

Net Attributable Profit

EGP **0.5B**

-35% YoY

Margin 8.6% (-5.7 pts)

EPS

EGP **0.9**

-38% YoY

## 1H 2025

Revenue

EGP **12.6B**

+17% YoY

Gross Profit

EGP **1.5B**

-9% YoY

GPM 12.0% (-3.4 pts)

EBITDA

EGP **1.7B**

-10% YoY

Margin 13.3% (-3.8 pts)

Net Attributable Profit

EGP **1.0B**

-16% YoY

Margin 8.3% (-3.3 pts)

EPS

EGP **1.7**

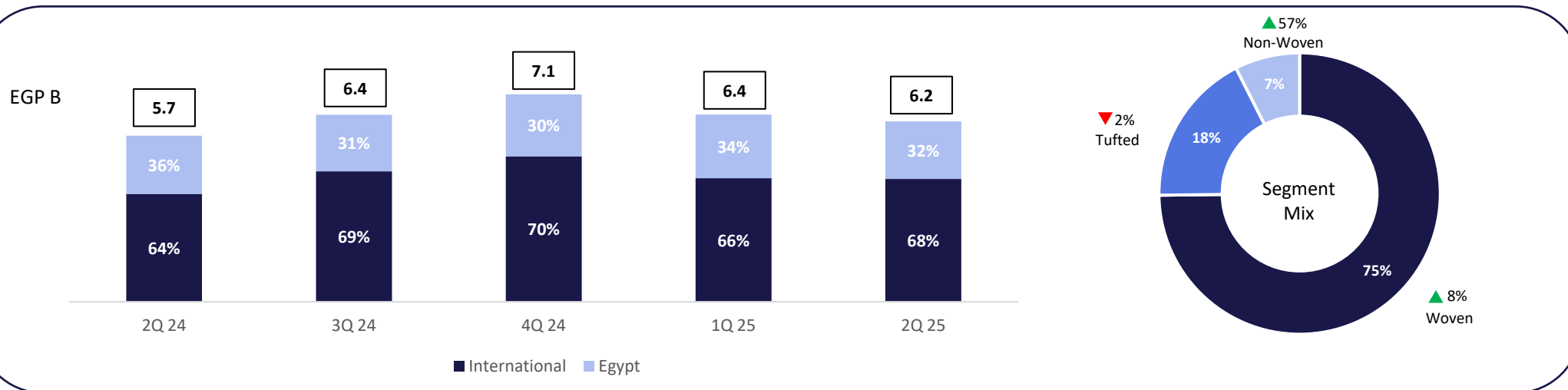
-24% YoY



# Income Statement Highlights

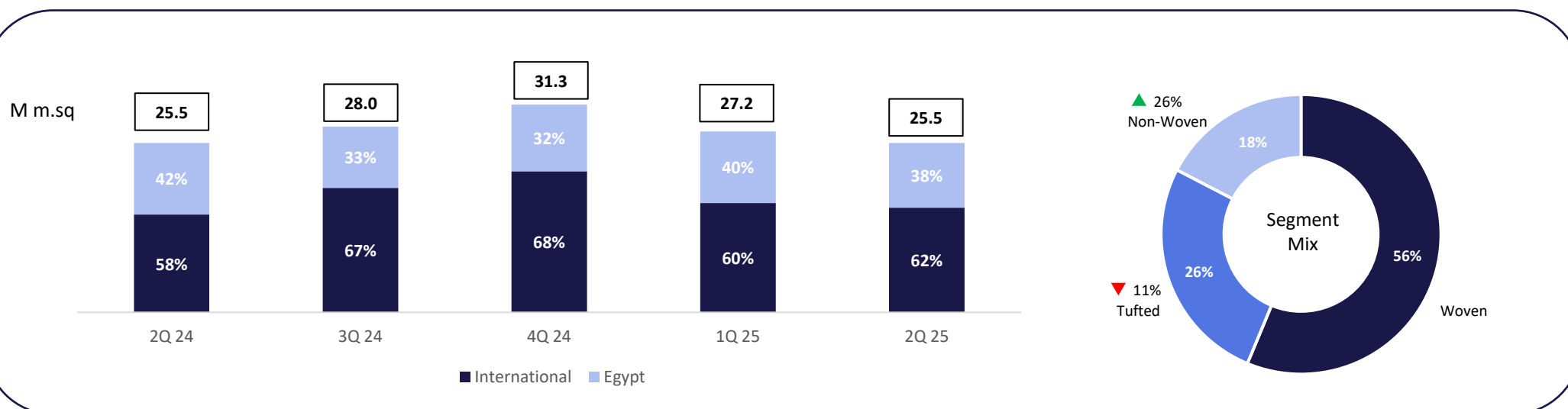
## Revenue

YoY Growth driven by international markets

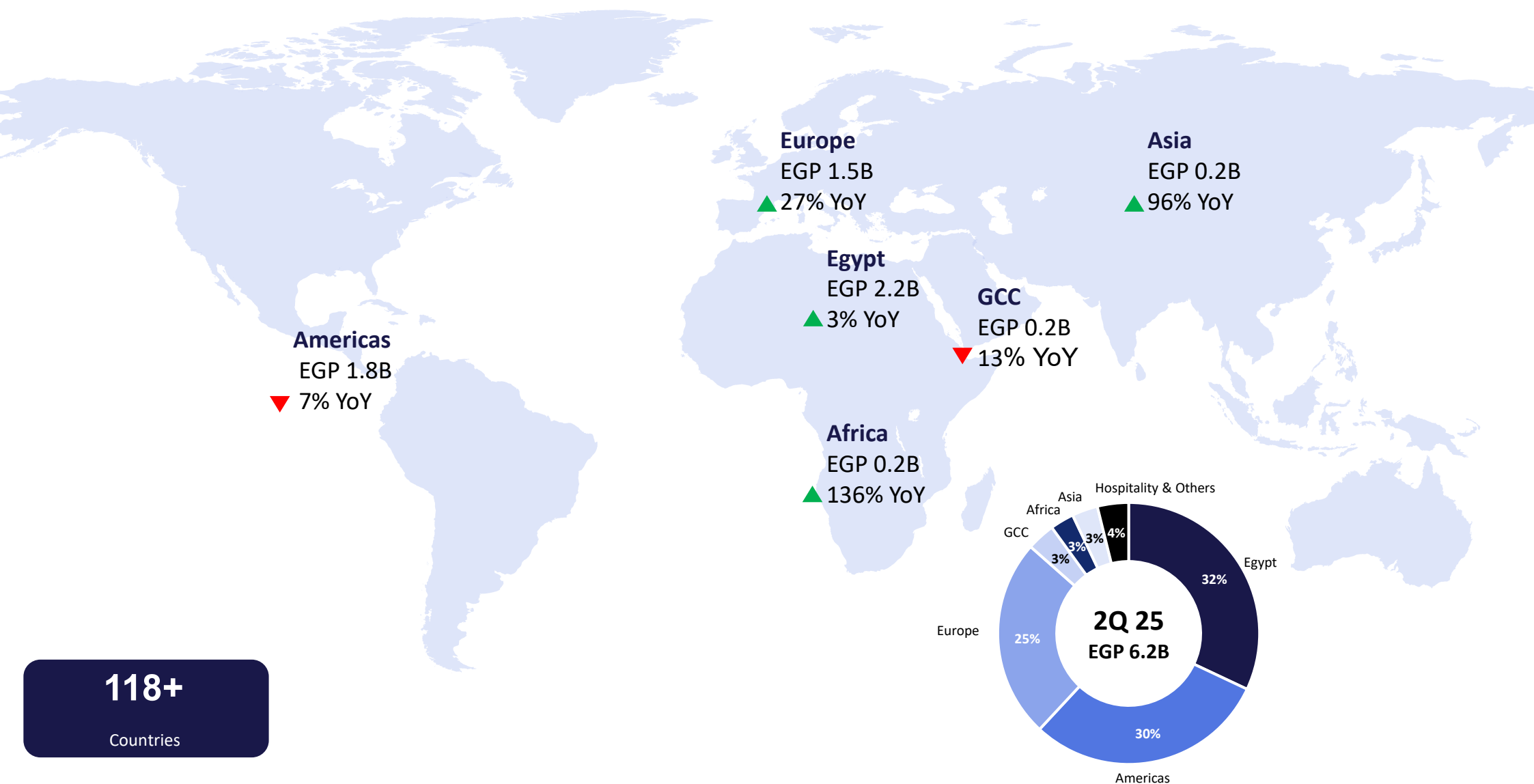


## Volume

Softer market conditions caused lower volumes

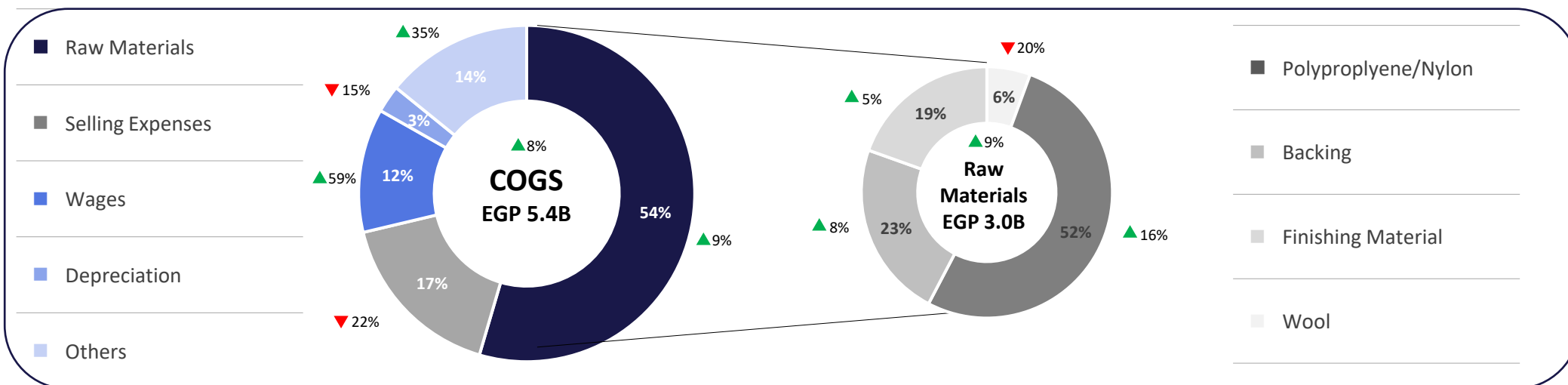


# Diversified Footprint

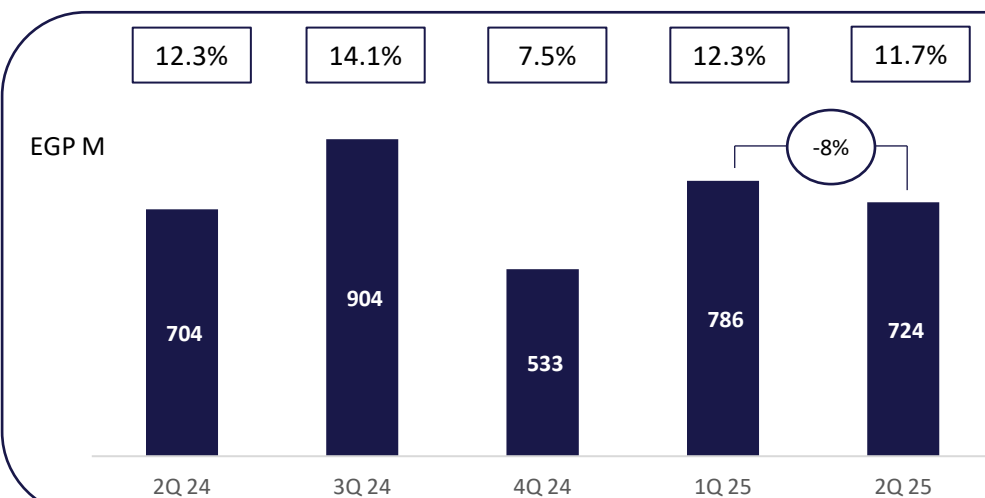


# Income Statement Highlights

## COGS



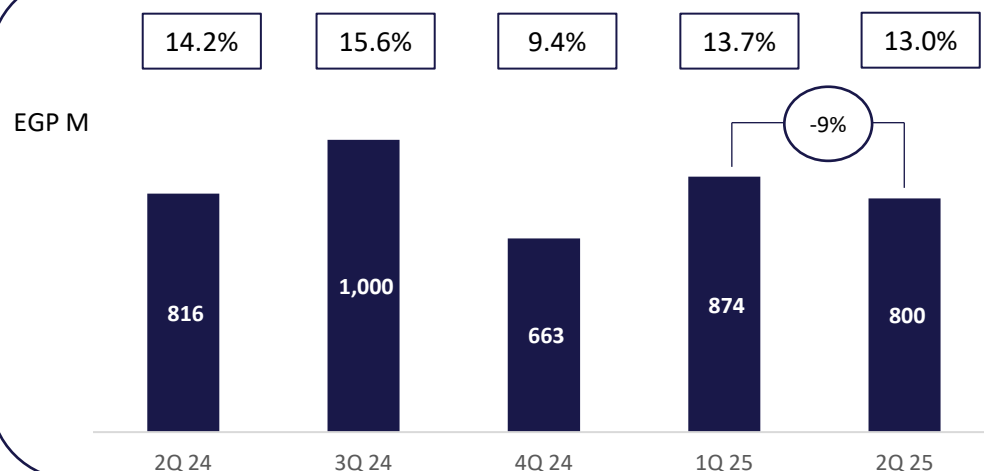
## Gross Profit



**Gross profit** was EGP 0.7B, up 3% YoY, while gross profit margin down 0.5ppts YoY to 11.7%, driven by rising costs that was not compensated by price increases.

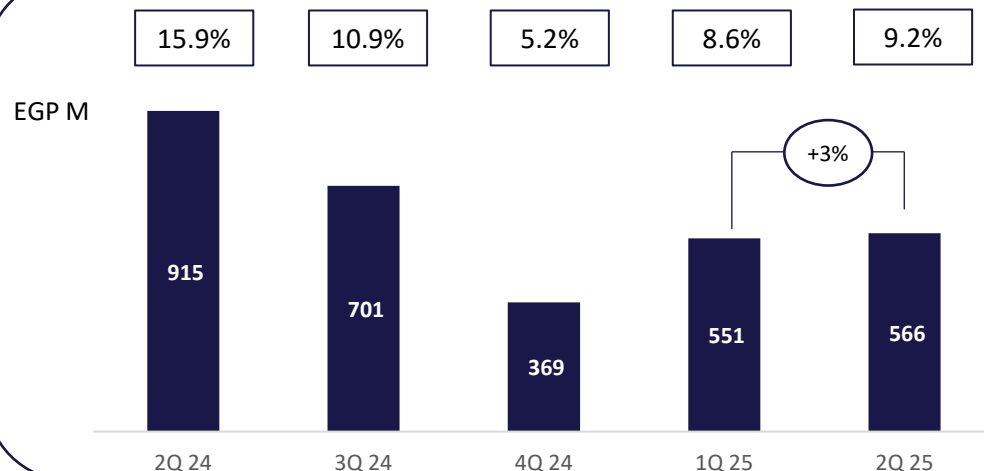
# Income Statement Highlights

## EBITDA



**EBITDA** was EGP 0.8B, down 2% YoY, margin down 1.2ppts YoY to 13.0%, driven by lower gross profit and 25% higher SG&A.

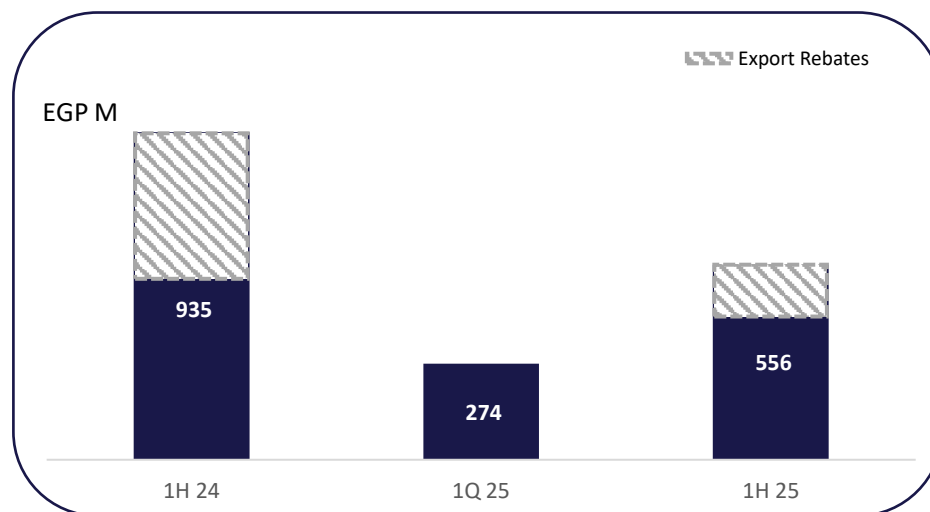
## Net Profit



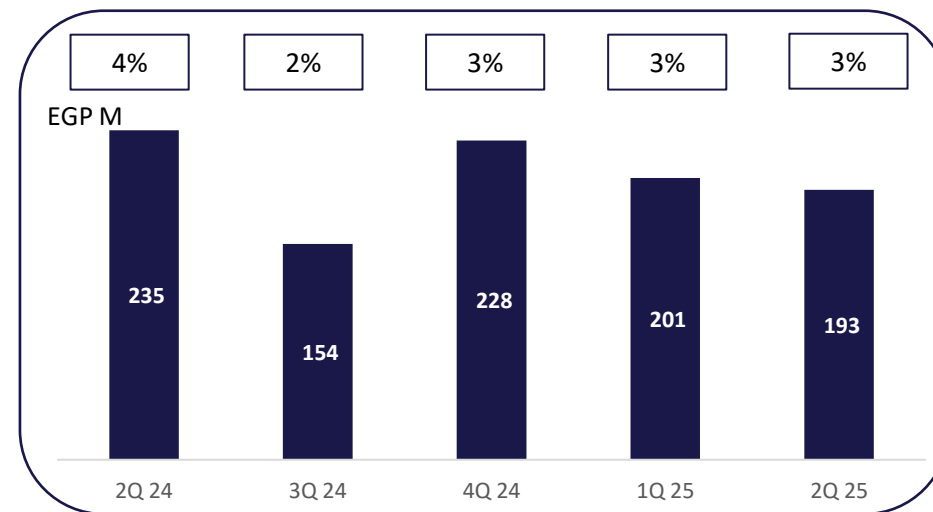
**Net Profit** was EGP 0.6B, down 38% YoY, margin down 6.8ppts YoY to 9.2%, driven by lower operating performance in addition to the 80% decline in export rebates.

# Balance Sheet Highlights

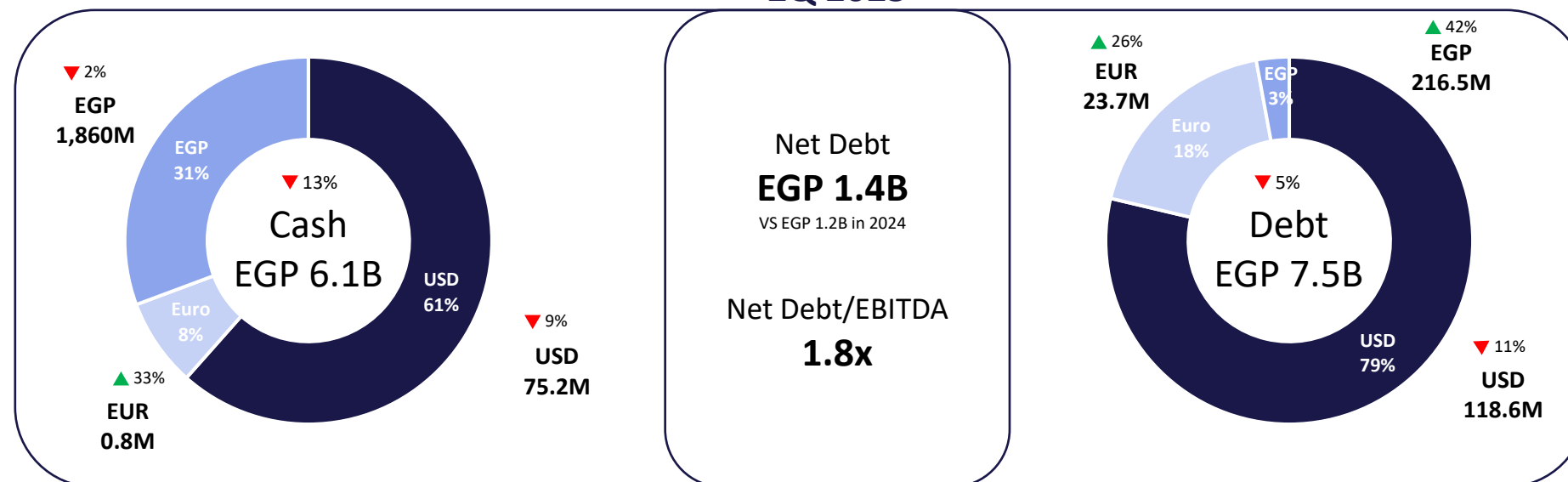
## Free Cash Flow



## CapEx (EGP M)



## Capital Structure 2Q 2025







# Thank You

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