



Investor Presentation

3Q 2025

The world's

Leading manufacturer of woven carpets

Disclaimer

This presentation contains certain forward-looking statements. A forward-looking statement is any statement that does not relate to historical facts and events, and can be identified by the use of such words and phrases as “according to estimates”, “aims”, “anticipates”, “assumes”, “believes”, “could”, “estimates”, “expects”, “forecasts”, “intends”, “is of the opinion”, “may”, “plans”, “potential”, “predicts”, “projects”, “should”, “to the knowledge of”, “will”, “would” or, in each case their negatives or other similar expressions, which are intended to identify a statement as forward-looking. This applies, in particular, to statements containing information on future financial results, plans, or expectations regarding business and management, future growth or profitability and general economic and regulatory conditions and other matters affecting the Company.

Forward-looking statements reflect the current views of the Company’s management (“Management”) on future events, which are based on the assumptions of the Management and involve known and unknown risks, uncertainties and other factors that may cause the Company’s actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. The occurrence or non-occurrence of an assumption could cause the Company’s actual financial condition and results of operations to differ materially from, or fail to meet expectations expressed or implied by, such forward-looking statements.

The Company’s business is subject to a number of risks and uncertainties that could also cause a forward-looking statement, estimate or prediction to differ materially from those expressed or implied by the forward-looking statements contained in this prospectus. The information, opinions and forward-looking statements contained in this communication speak only as at its date and are subject to change without notice. The Company does not undertake any obligation to review, update, confirm or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise in relation to the content of this communication.

Contact

Ahmed Abdelmeguid

Head of Investor Relations

ir@OrientalWeavers.com

Financial Highlights

3Q 2025

Revenue
EGP 6.9B

▲ +7% YoY

Gross Profit
EGP 0.8B

▼ -9% YoY
GPM 12.0% (-2.1 ppts)

EBITDA
EGP 0.9B

▼ -14% YoY
Margin 12.5% (-3.1 ppts)

NAP*
EGP 0.6B

▼ -0.1% YoY
Margin 8.9% (-0.7 ppts)

9M 2025

Revenue
EGP 19.5B

▲ +13% YoY

Gross Profit
EGP 2.3B

▼ -9% YoY
GPM 12.0% (-2.9 ppts)

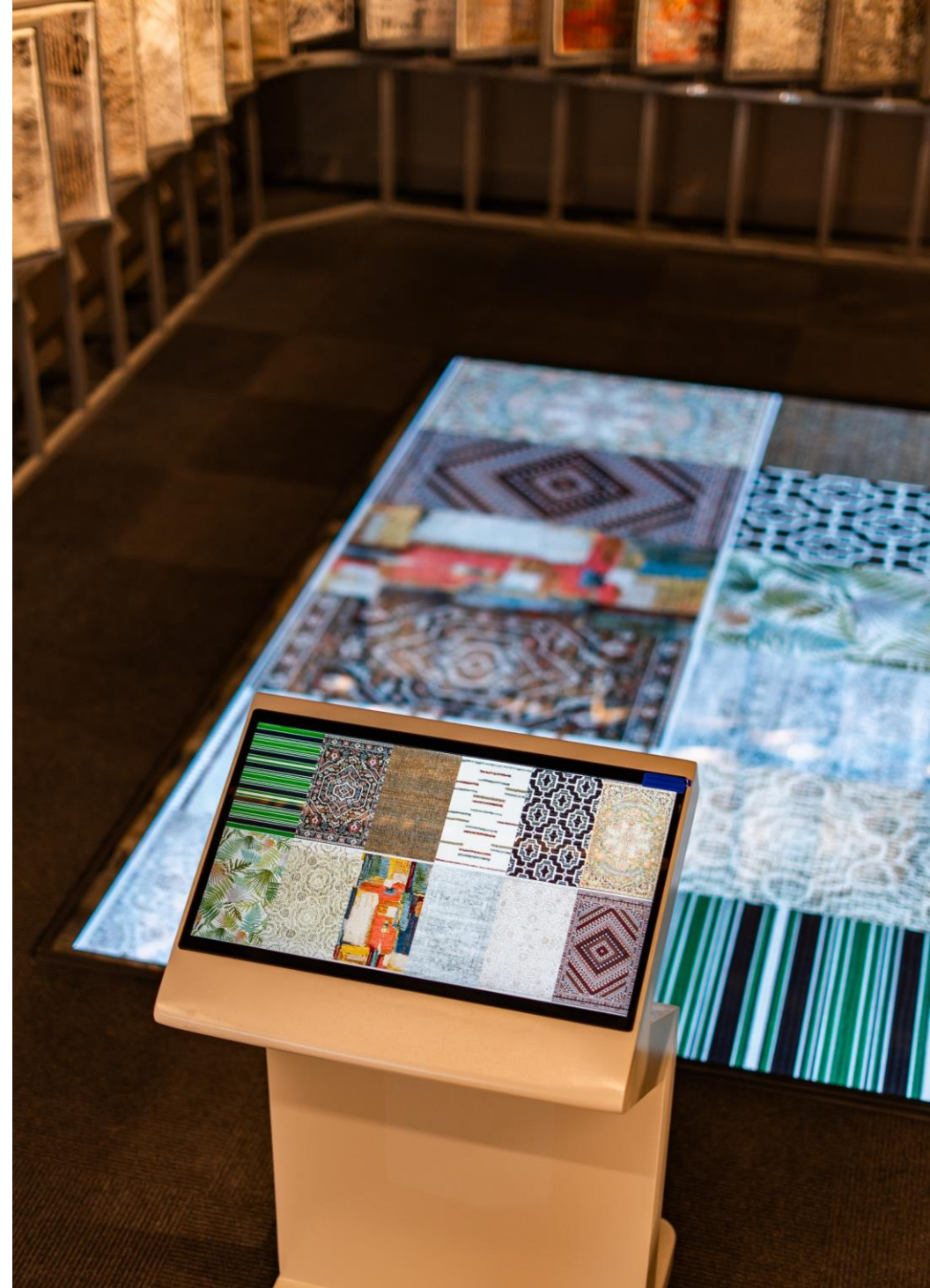
EBITDA
EGP 2.5B

▼ -11% YoY
Margin 13.0% (-3.6 ppts)

NAP
EGP 1.7B

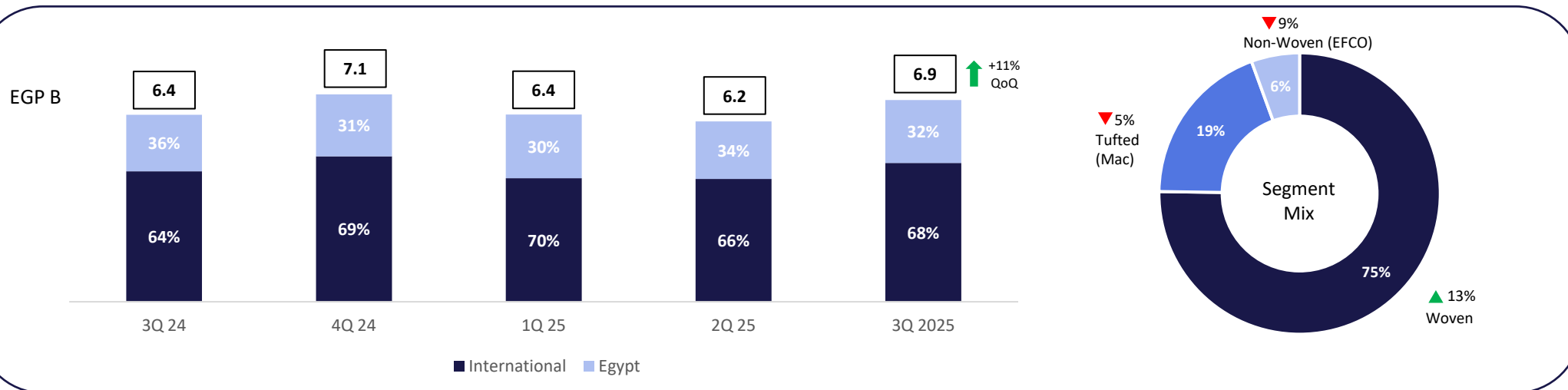
▼ -11% YoY
Margin 8.5% (-2.3 ppts)

* Net Attributable Profit

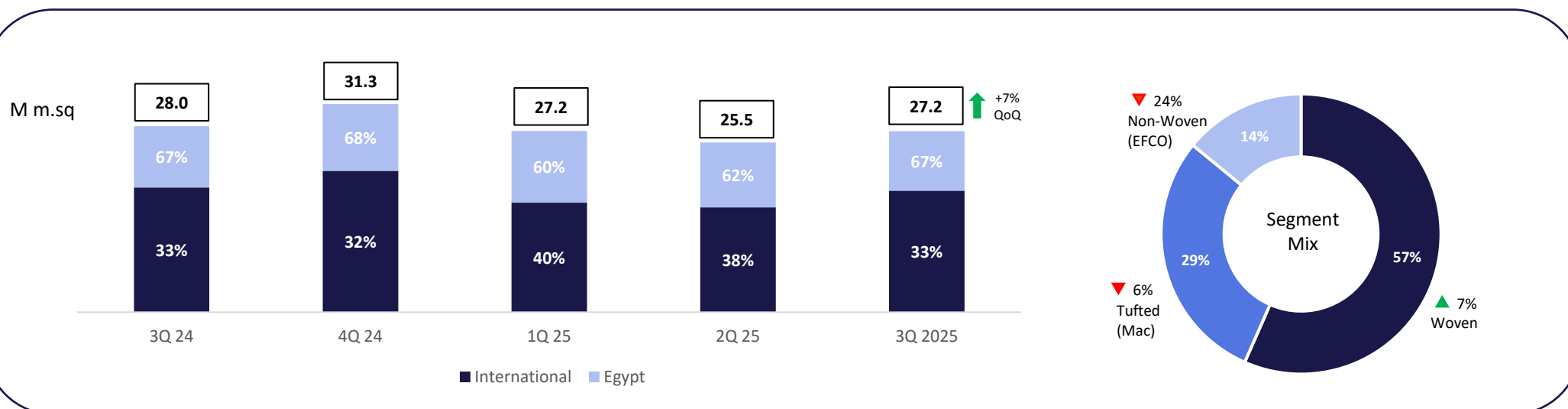


Income Statement Highlights

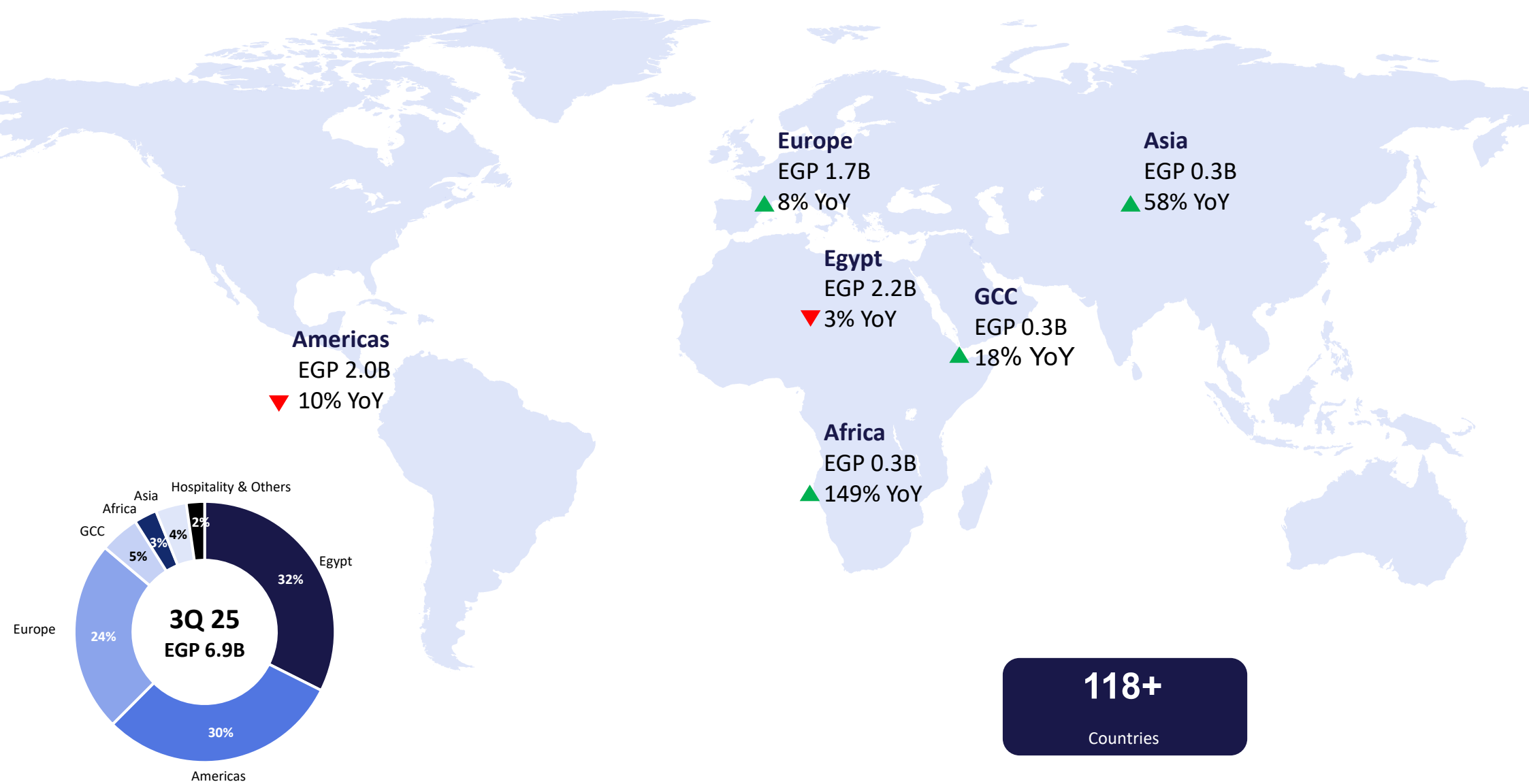
Revenue



Volume

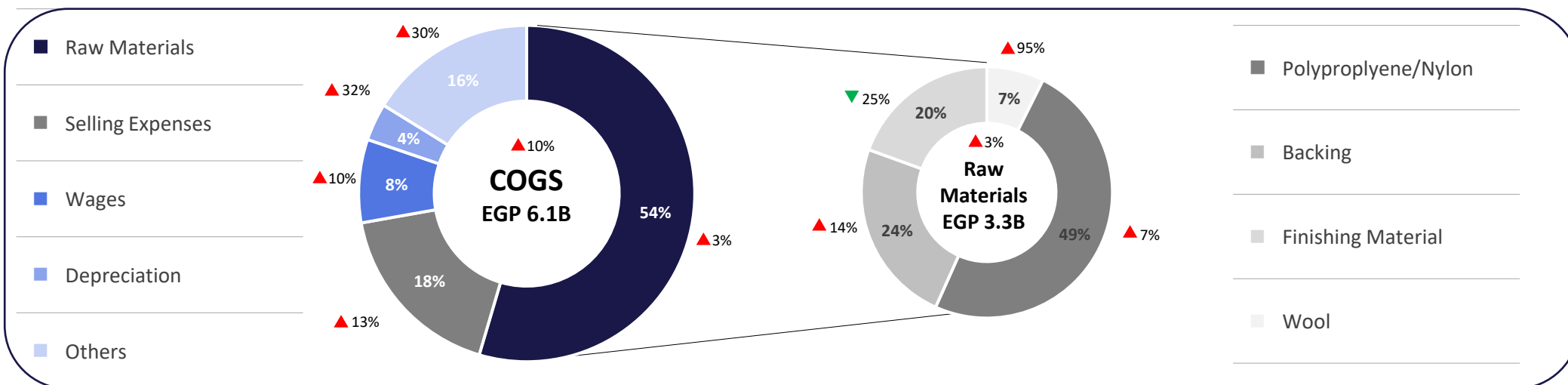


Diversified Revenue Footprint

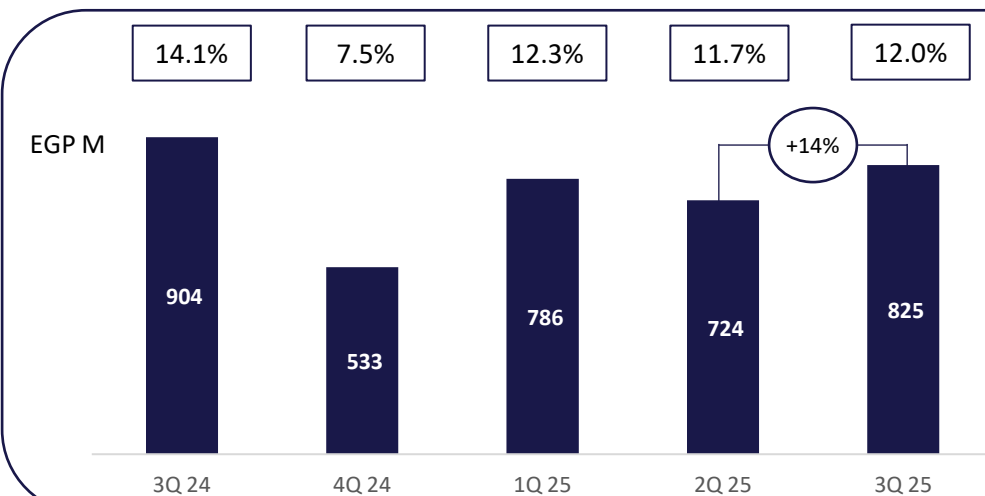


Income Statement Highlights

COGS



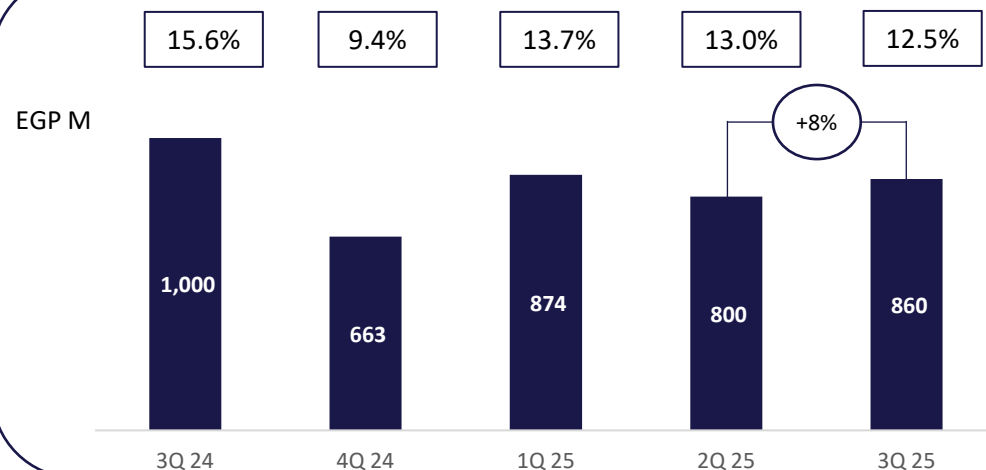
Gross Profit



Gross profit was EGP 0.8B, down 9% YoY; gross profit margin was down 2.1 pts YoY to 12.0%, driven by rising input costs that outpaced price increases.

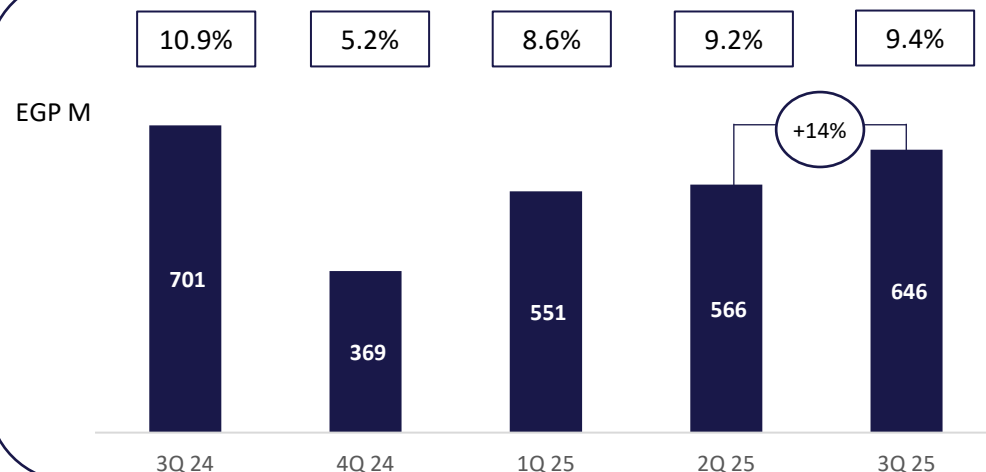
Income Statement Highlights

EBITDA



EBITDA was EGP 0.9B, down 14% YoY, with margin contracting 3.1 ppts YoY to 12.5% due to lower gross profit and a 20% increase in SG&A expenses.

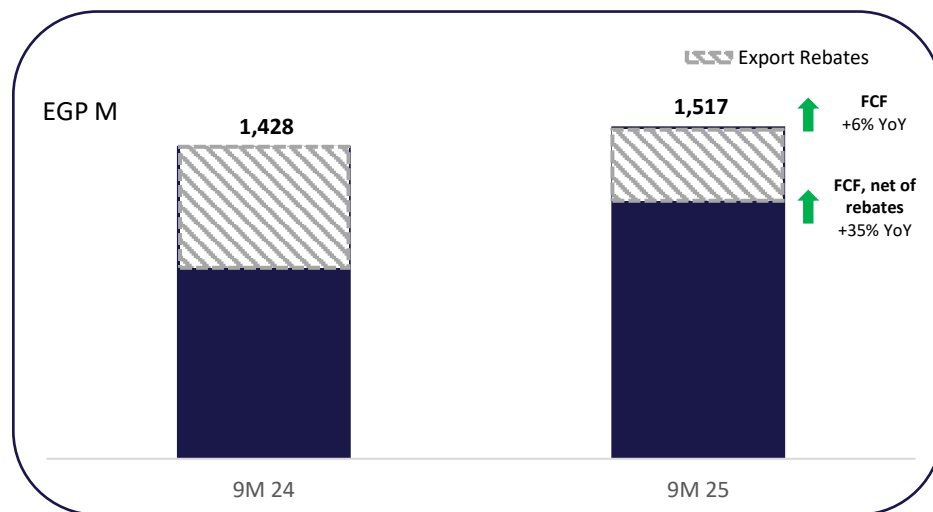
Net Profit



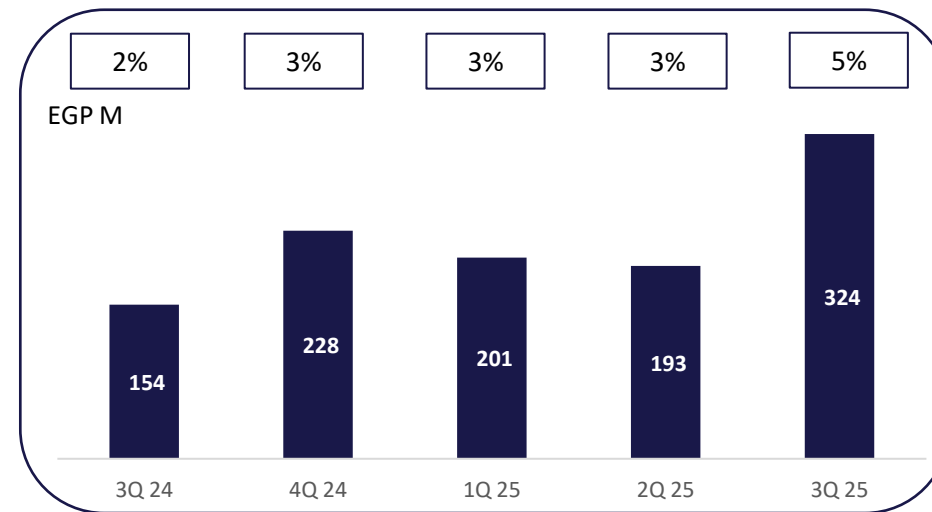
Net Profit was EGP 0.6B, down 8% YoY, with margin contracting 1.5ppts to 9.4%, pressured by softer operating performance.

Balance Sheet Highlights

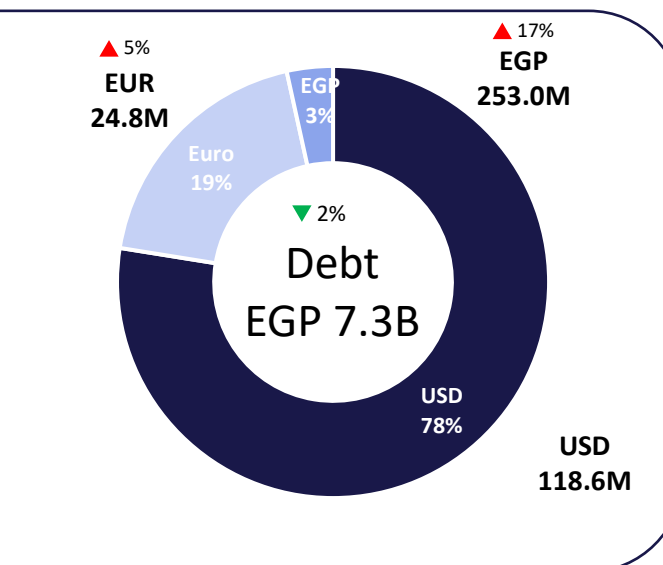
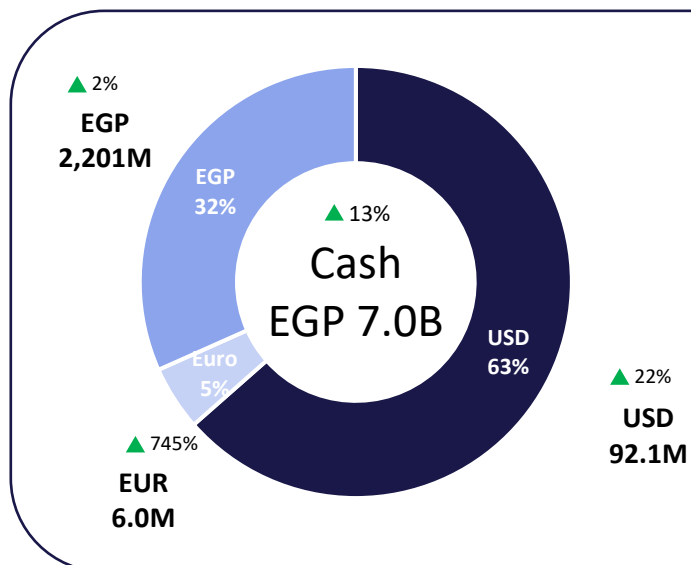
Free Cash Flow



CapEx (EGP M)



Capital Structure 3Q 2025



Key Projects in 3Q 2025



Mivida Haptech Store

From Legend to Innovation — First of Its Kind Worldwide

Step into the new Mivida Haptech Store — a space where craftsmanship and technology come together to transform the way you shop for carpets. Here, touch meets tech: explore, design, and visualize your dream rug through immersive digital tools and personalized consultations. More than a store, it's a lifestyle destination that redefines modern home décor — inspiring creativity, convenience, and connection in every detail.



The Strand Palace Hotel



Trinity City Hotel



Hilton Paddington Hotel



LET'S BEGIN!

ORIENTAL WEAVERS
SENSES CONNECTED

Thank You

IR@orientalweavers.com

[orientalweavers.com/investor-relations/](https://www.orientalweavers.com/investor-relations/)