

# Investor Presentation

4Q 2025

**The world's**

Leading manufacturer of woven carpets



# Disclaimer



This presentation contains certain forward-looking statements. A forward-looking statement is any statement that does not relate to historical facts and events, and can be identified by the use of such words and phrases as “according to estimates”, “aims”, “anticipates”, “assumes”, “believes”, “could”, “estimates”, “expects”, “forecasts”, “intends”, “is of the opinion”, “may”, “plans”, “potential”, “predicts”, “projects”, “should”, “to the knowledge of”, “will”, “would” or, in each case their negatives or other similar expressions, which are intended to identify a statement as forward-looking. This applies, in particular, to statements containing information on future financial results, plans, or expectations regarding business and management, future growth or profitability and general economic and regulatory conditions and other matters affecting the Company.

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# Financial Highlights

## 4Q 2025

**Revenue**  
**EGP 7.2B**

▲ 1.0% YoY

**Gross Profit**  
**EGP 1.0B**

▲ 90% YoY  
14.2% Margin

**EBITDA**  
**EGP 1.0B**

▲ 57% YoY  
14.5% Margin

**NAP\***  
**EGP 0.6B**

▲ 85% YoY  
8.5% Margin

## FY 2025

**Revenue**  
**EGP 7.2B**

▲ 10% YoY

**Gross Profit**  
**EGP 3.4B**

▲ 8% YoY  
12.6% Margin

**EBITDA**  
**EGP 3.6B**

▲ 2% YoY  
13.4% Margin

**NAP\***  
**EGP 2.3B**

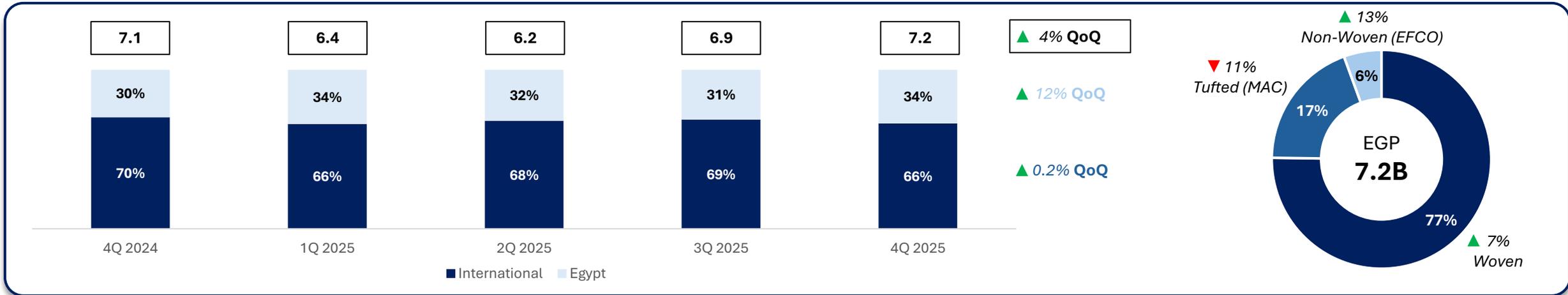
▲ 5.4% YoY  
8.7% Margin

\*Net attributable profit (NAP): adjusted for EGP 0.2Bn one-off provision in 2025

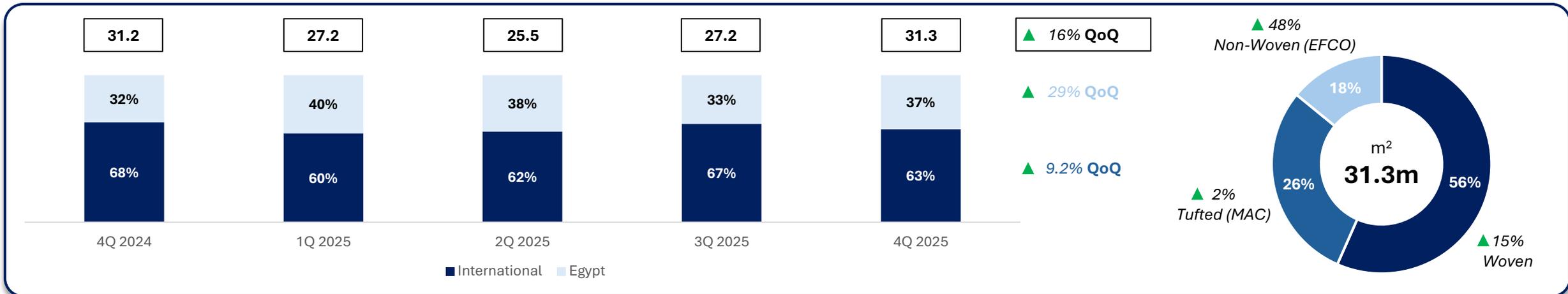


# Income Statement Highlights

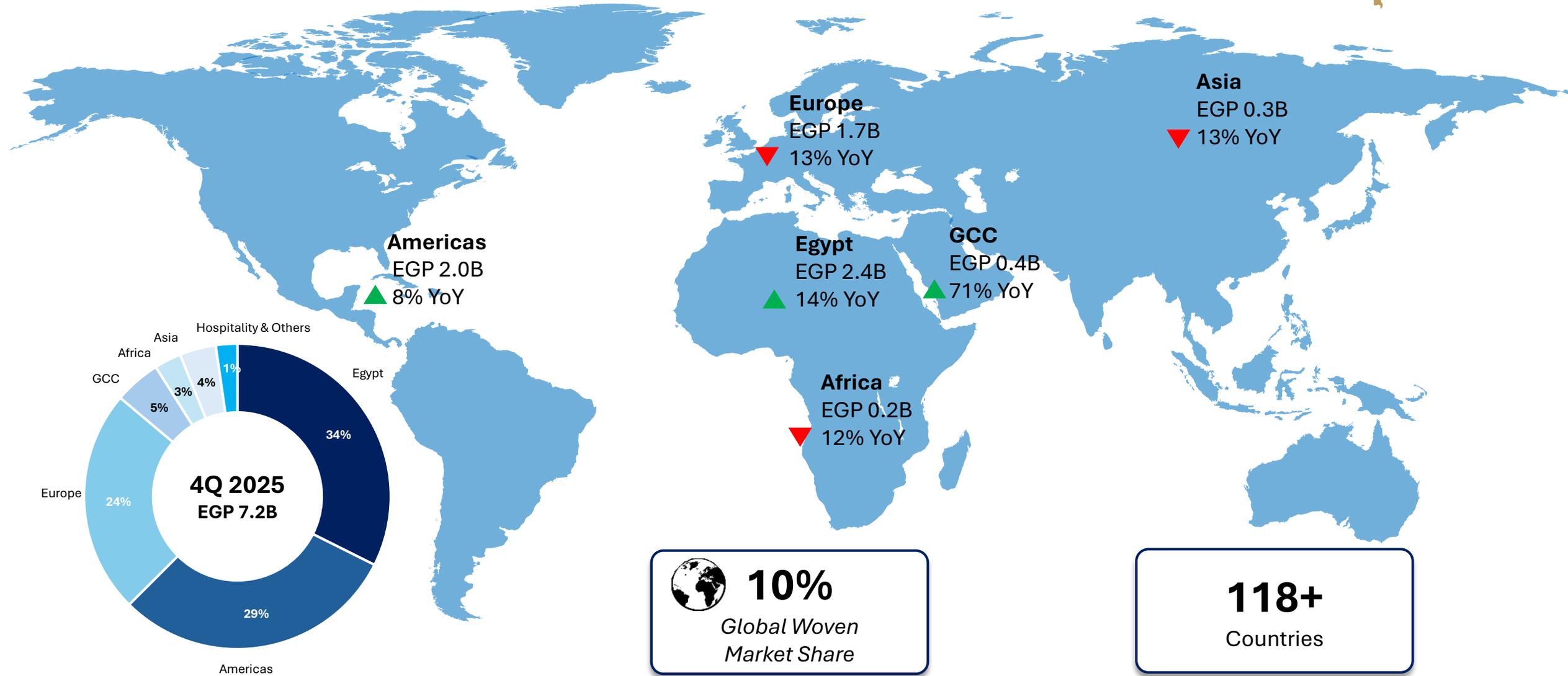
## Revenue (EGP B)



## Volume (m m<sup>2</sup>)



# Diversified Revenue Footprint



# Income Statement Highlights

## COGS

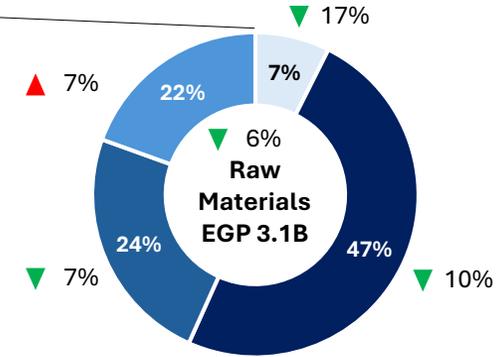
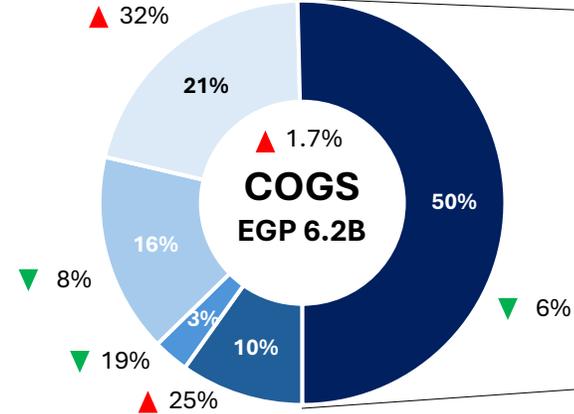
Raw Materials

Selling Expenses

Wages

Depreciation

Others



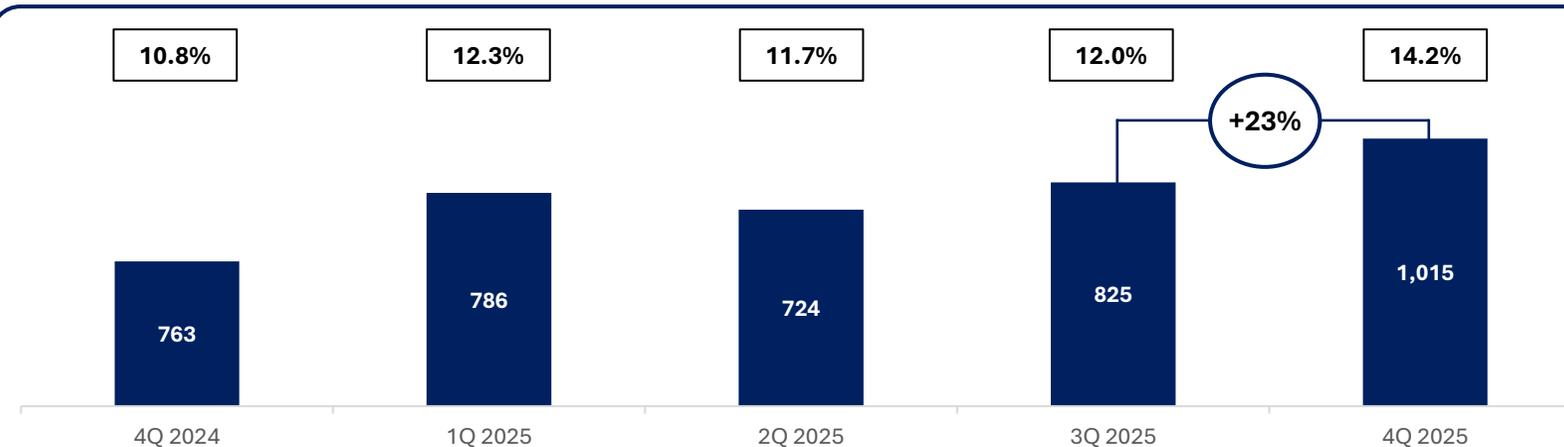
Polypropylene/Nylon

Backing

Finishing Material

Wool

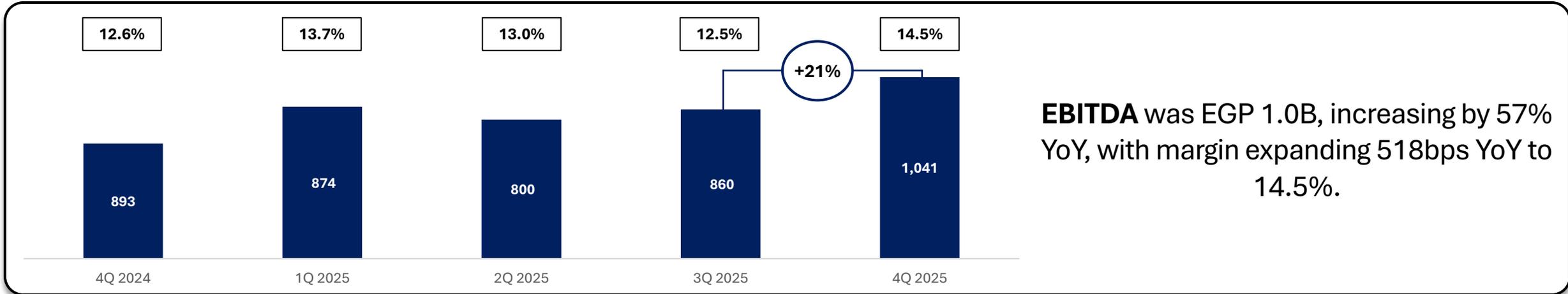
## Gross Profit (EGP m)



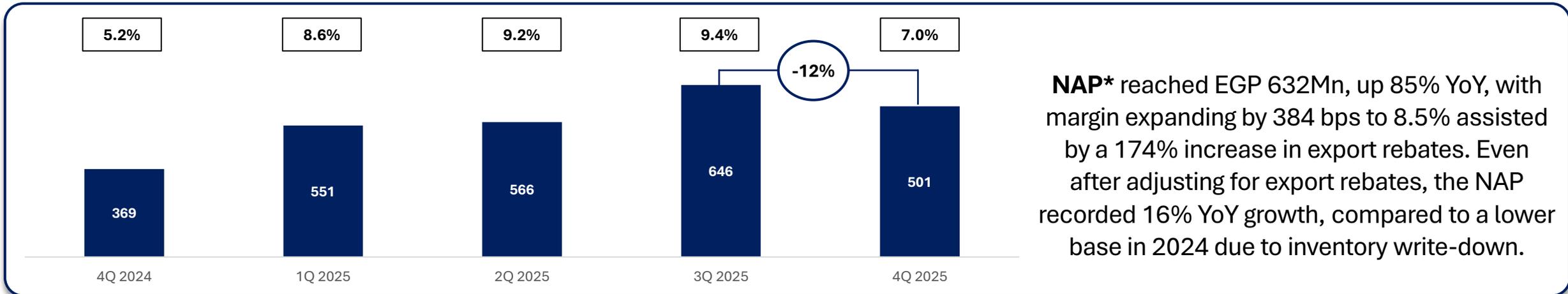
**Gross profit up by 90% YoY, to reach EGP 1.0B with GPM expanding 665bps to 14.2% mainly driven by lower polypropylene price and one-off write-of cost in Q4 2024.**

# Income Statement Highlights

## EBITDA (EGP m)



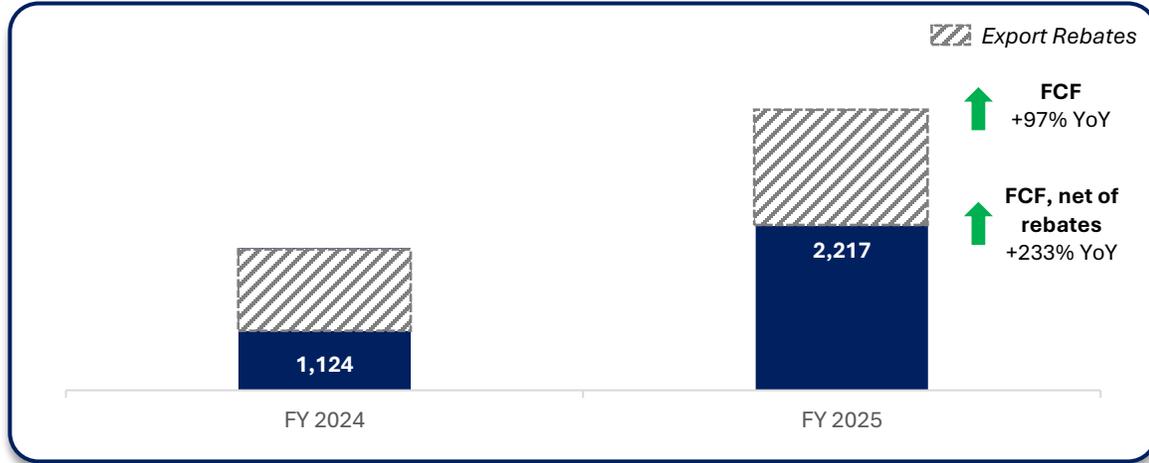
## Net Profit (EGP m)



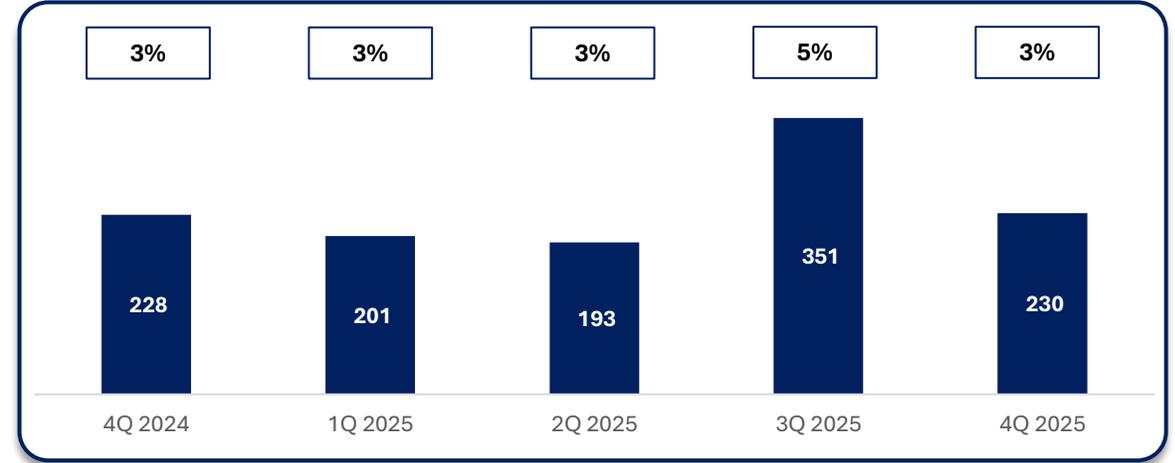
\*Net attributable profit (NAP): adjusted for EGP 0.2Bn one-off provision in 2025

# Balance Sheet Highlights

## Free Cash Flow (EGP m)



## Capex (EGP m)



## Capital Structure 4Q 2025

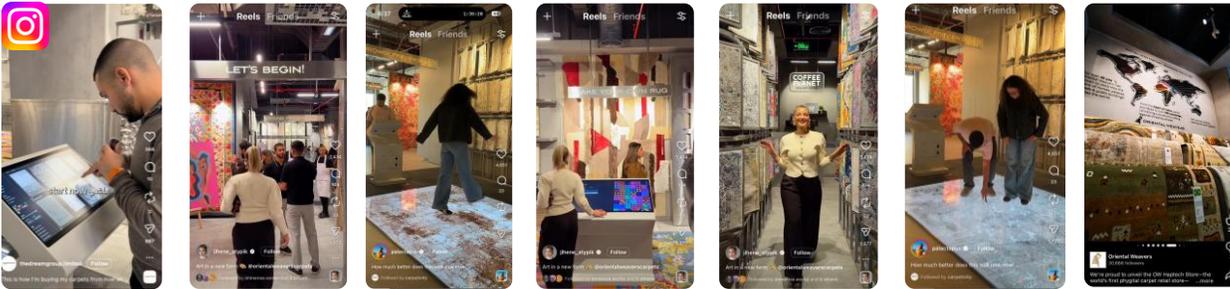


# Landmark Projects in 4Q 2025

## ORIENTAL WEAVERS

HAPTECH STORE

Mivida, New Cairo



World's first Tech-enabled experiential concept carpet store focused on **integrating immersive technology** with **personalization**, pursuing high-income shoppers, interior designers & industry partners.

The store aims to redefine the carpet shopping experience while being equipped with user friendly elements & offers vast range of value-added services

## JW Marriott Grosvenor House

London, UK



A newly designed Axminster carpet for the iconic great room (~ 6,000 m<sup>2</sup>)

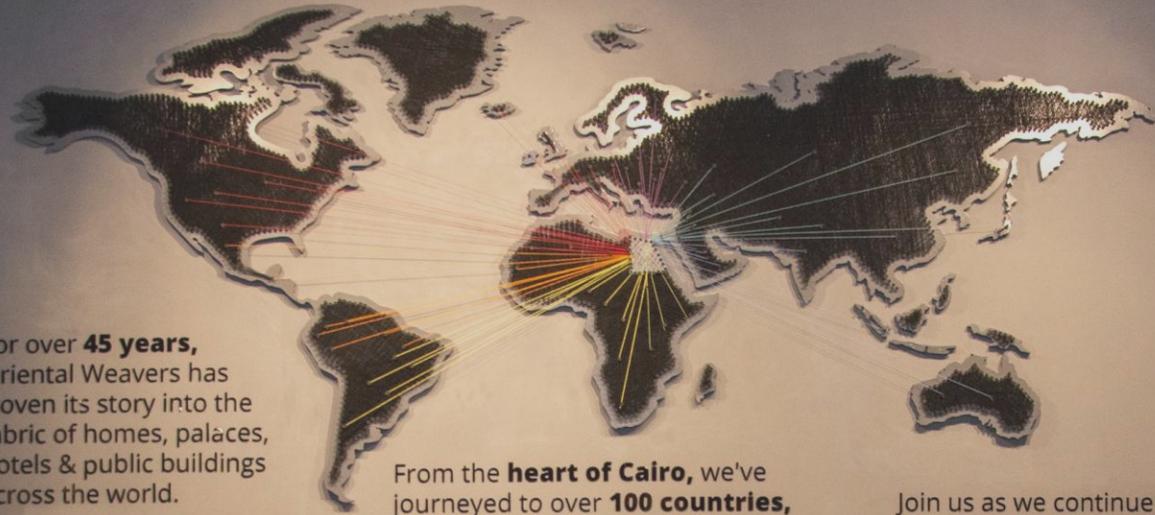
## Al-Aziz Al-Hakim Mosque

Mokattam, Egypt



Custom carpeting as part of its annual Ramadan initiative (~ 1,500 m<sup>2</sup>)

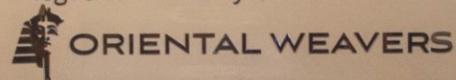
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From the **heart of Cairo**, we've journeyed to over **100 countries**, connecting cultures and crafting legacies thread by thread.

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# Thank You

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