



# 1Q 2026

## INVESTOR PRESENTATION

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The world's  
Leading manufacturer of woven carpets

# Disclaimer



This presentation contains certain forward-looking statements. A forward-looking statement is any statement that does not relate to historical facts and events, and can be identified by the use of such words and phrases as “according to estimates”, “aims”, “anticipates”, “assumes”, “believes”, “could”, “estimates”, “expects”, “forecasts”, “intends”, “is of the opinion”, “may”, “plans”, “potential”, “predicts”, “projects”, “should”, “to the knowledge of”, “will”, “would” or, in each case their negatives or other similar expressions, which are intended to identify a statement as forward-looking. This applies, in particular, to statements containing information on future financial results, plans, or expectations regarding business and management, future growth or profitability and general economic and regulatory conditions and other matters affecting the Company.

Forward-looking statements reflect the current views of the Company’s management (“Management”) on future events, which are based on the assumptions of the Management and involve known and unknown risks, uncertainties and other factors that may cause the Company’s actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. The occurrence or non-occurrence of an assumption could cause the Company’s actual financial condition and results of operations to differ materially from, or fail to meet expectations expressed or implied by, such forward-looking statements.

The Company’s business is subject to a number of risks and uncertainties that could also cause a forward-looking statement, estimate or prediction to differ materially from those expressed or implied by the forward-looking statements contained in this prospectus. The information, opinions and forward-looking statements contained in this communication speak only as at its date and are subject to change without notice. The Company does not undertake any obligation to review, update, confirm or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise in relation to the content of this communication.

## Contact

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# Financial Highlights

1Q 2026

Revenue  
**EGP 6.94B**

▲ 9% YoY

Gross Profit  
**EGP 0.86B**

▲ 9% YoY  
12.4% Margin

EBITDA  
**EGP 0.91B**

▲ 5% YoY  
13.2% Margin

NAP\*  
**EGP 0.86B**

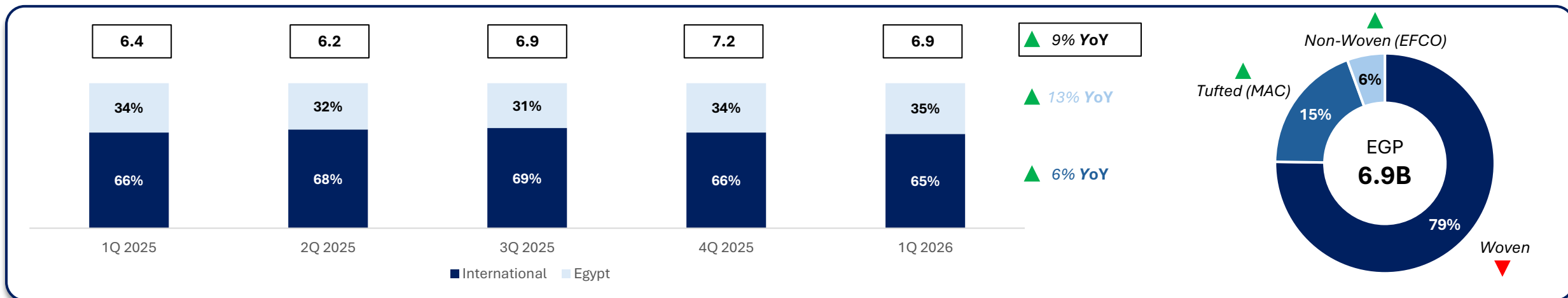
▲ 67% YoY  
12.4% Margin

\*NAP: Net Attributable Profit After Tax

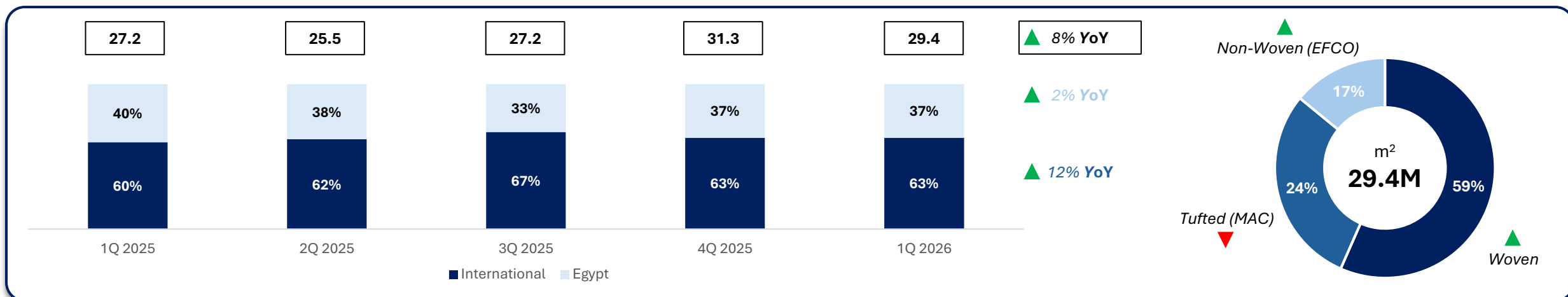


# Income Statement Highlights

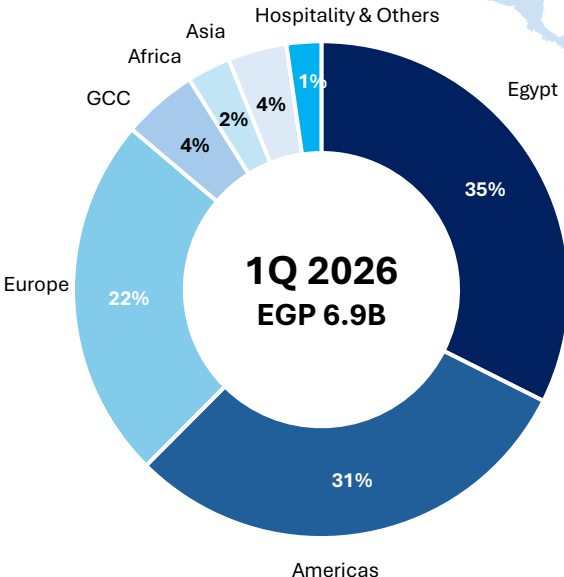
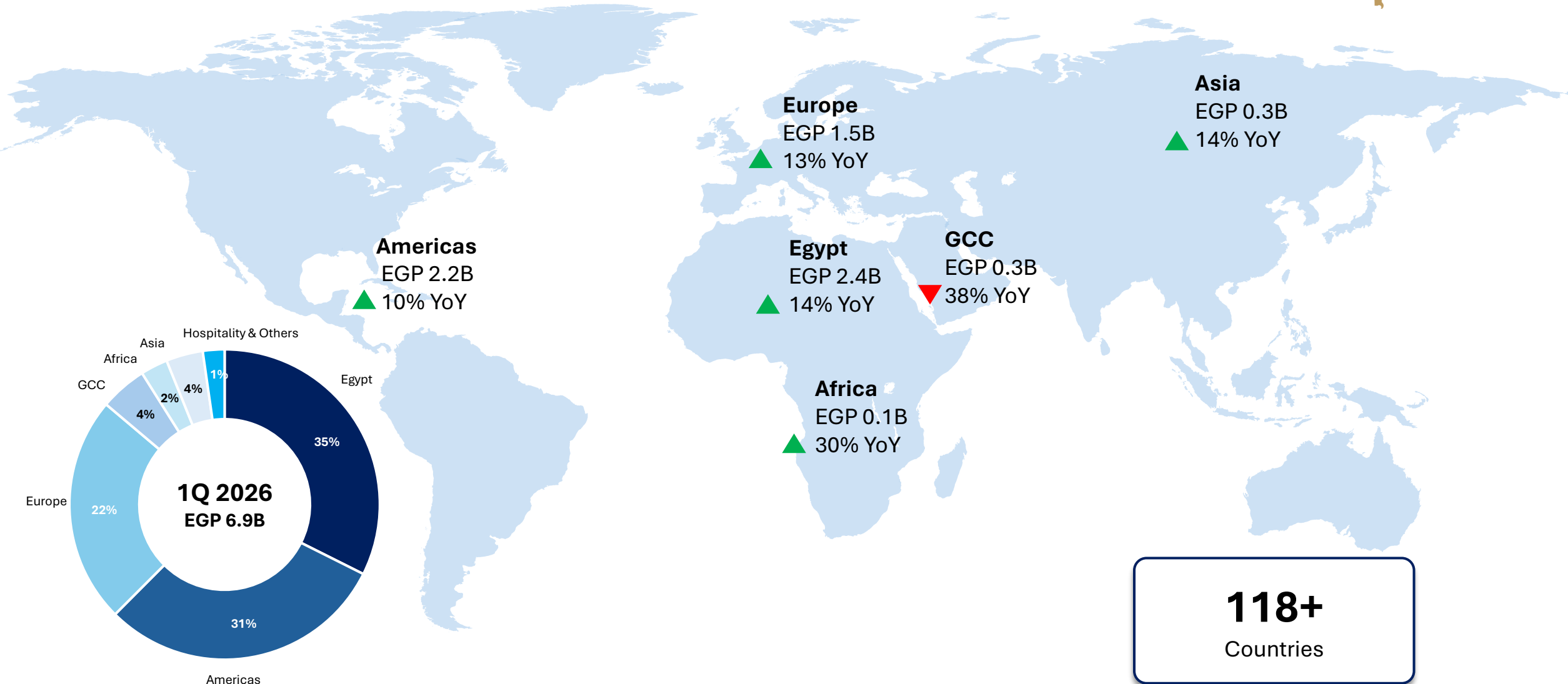
## Revenue (EGP B)



## Volume (M m<sup>2</sup>)



# Diversified Revenue Footprint



**118+**  
Countries

# Income Statement Highlights

## COGS

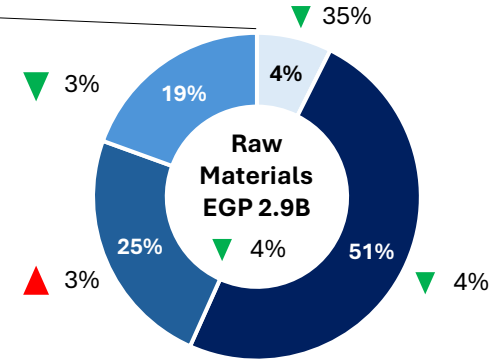
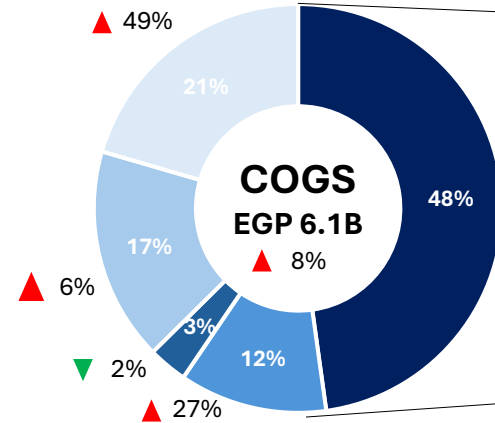
Raw Materials

Selling Expenses

Wages

Depreciation

Others



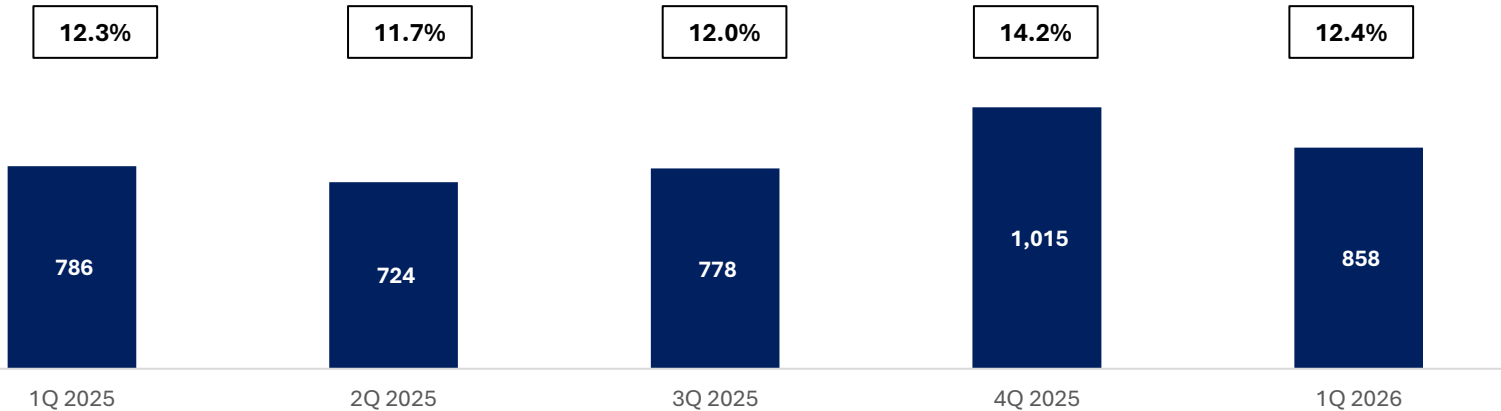
Polypropylene/Nylon

Backing

Finishing Material

Wool

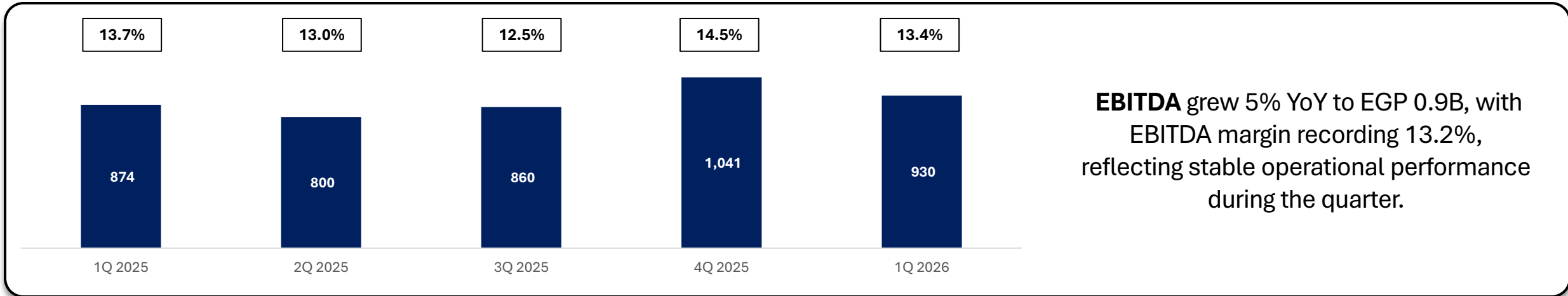
## Gross Profit (EGP M)



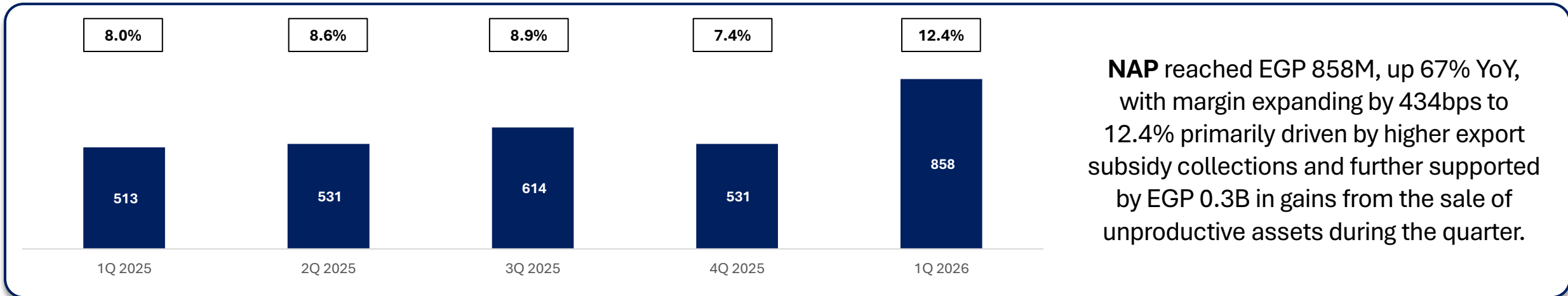
**Gross profit** increased 9% YoY to EGP 0.9B, while gross profit margin expanded 10bps YoY to 12.4%, predominantly driven by favorable polypropylene inventory prices throughout the period.

# Income Statement Highlights

## EBITDA (EGP M)



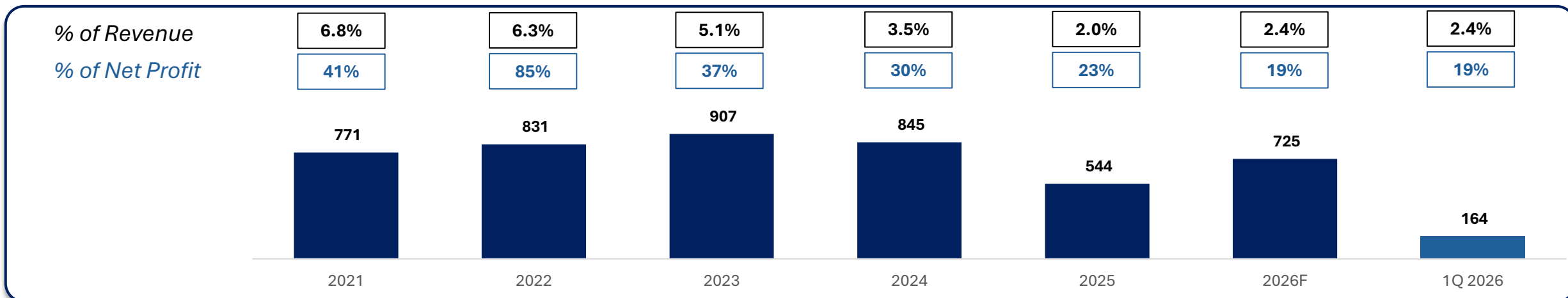
## Net Attributable Profit (EGP M)



\*Net attributable profit (NAP): adjusted for EGP 0.2Bn one-off provision in 2025

# OW less dependent on export subsidies

## Export subsidies (EGP M)

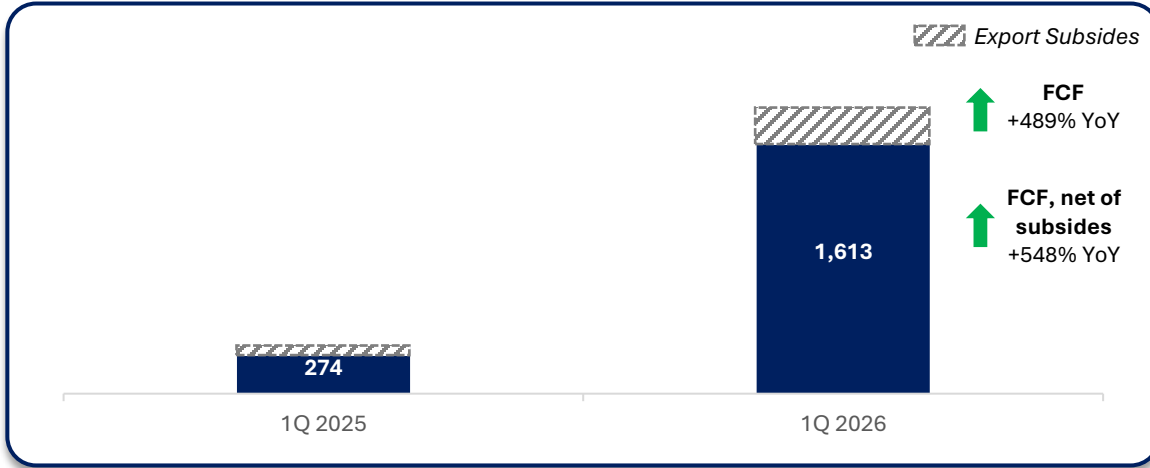


## Export subsidies breakdown (EGP M)

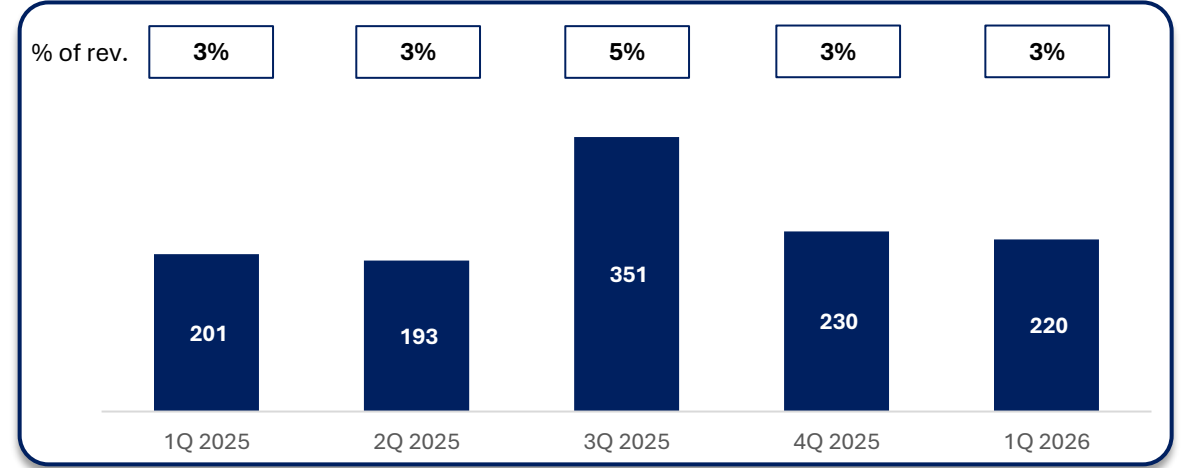
Year	2021	2022	2023	2024	2025	2026F	1Q 2026
Accrual subsidies	771	831	907	845	544	725	164
Collected subsidies	101	800	329	594	454	650	201
<b>Current Backlog</b>							<b>1,079</b>

# Balance Sheet Highlights

## Free Cash Flow (EGP M)



## Capex (EGP M)



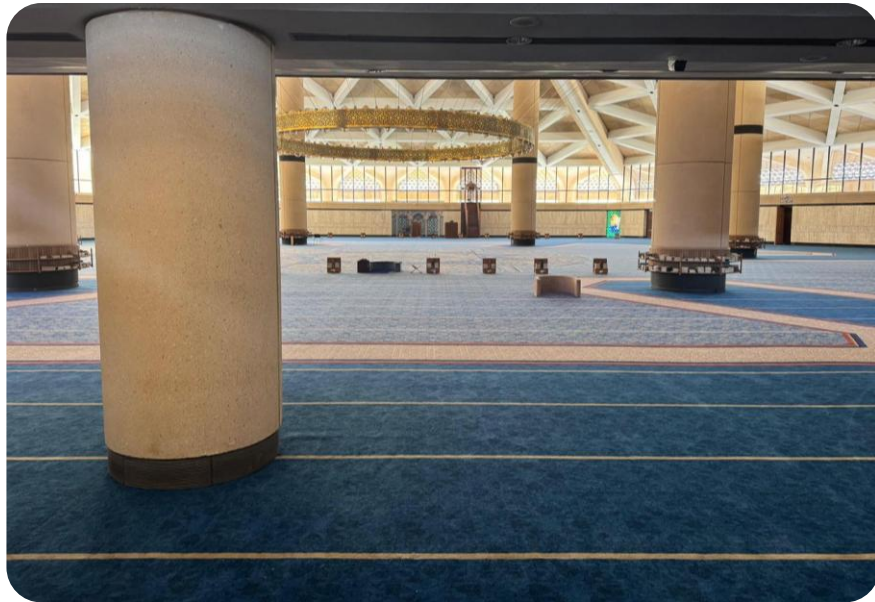
## Capital Structure 1Q 2026



# Landmark Projects in 1Q 2026

## King Khalid Airport Mosque

*Riyadh, Saudi Arabia*



~7,000 m<sup>2</sup>

## Waldorf Astoria Minsk

*Minsk, Belarus*



~2,000 m<sup>2</sup>

## Hilton Milan

*Milan, Italy*



~ 1,600 m<sup>2</sup>



**Thank You**

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